

MODEL YR. 2001, 40' BLUE BIRD WANDERLODGE LX

11-Oct-00

BASE PRICE RETAIL: \$506,390.00

BATHROOM	<input type="checkbox"/>	9101	COMBO WASHER/DRYER.....	\$3,040.00
BATHROOM	<input type="checkbox"/>	9132	PLUMB/WIRE FOR WASHER/DRYER.....	\$250.00
BATHROOM	<input type="checkbox"/>	16153	SHOWER WALL INLAY.....	\$590.00
BATHROOM	<input type="checkbox"/>	9109	TOILET, MICROPHOR.....	\$840.00
BEDROOM	<input type="checkbox"/>	9227	CROSS ISLAND BR W/WALK-IN CLOSET.....	\$3,930.00
DASH	<input type="checkbox"/>	16173	BACK-UP ALERT MONITOR.....	\$485.00
DASH	<input type="checkbox"/>	9103	MUSICAL HORN.....	\$1,325.00
DASH	<input type="checkbox"/>	9100	PREMIUM SOUND.....	\$1,925.00
ELECTRICAL	<input type="checkbox"/>	9191	AUTO START FOR GENERATOR.....	\$1,330.00
ELECTRICAL	<input type="checkbox"/>	9193	RADAR DETECTOR.....	\$510.00
ELECTRICAL	<input type="checkbox"/>	9169	REAR VIEW MIRROR W/COMPASS & OUTSIDE TEMP.....	\$315.00
ENTRANCE	<input type="checkbox"/>	6056	BRASS ENT. GRABHANDLES.....	\$1,055.00
ENTRANCE	<input type="checkbox"/>	9228	SOLID SURFACE ENTRANCE STEPS.....	\$1,405.00
EXTERIOR	<input type="checkbox"/>	9111	AIR COMPRESSOR,AUXILIARY,120VAC.....	\$1,455.00
EXTERIOR	<input type="checkbox"/>	4037	AIR LEVELING.....	\$3,250.00
EXTERIOR	<input type="checkbox"/>	16109	DOUBLE CLEARCOAT.....	\$3,445.00
EXTERIOR	<input type="checkbox"/>	9148	LUGGAGE RACK AND ACCESS LADDER.....	\$2,280.00
EXTERIOR	<input type="checkbox"/>	16177	PAINT DESIGN, APOLLO.....	\$1,580.00
EXTERIOR	<input type="checkbox"/>	16175	PAINT DESIGN, ATHENA.....	\$1,580.00
EXTERIOR	<input type="checkbox"/>	16136	PAINT DESIGN, ELECTRICITYII.....	\$1,750.00
EXTERIOR	<input type="checkbox"/>	16176	PAINT DESIGN, OLYMPUS.....	\$560.00
EXTERIOR	<input type="checkbox"/>	16119	PAINT DESIGN, SEABREEZE III.....	\$560.00
EXTERIOR	<input type="checkbox"/>	16146	PROTECTIVE SHIELD, FRONT OF COACH	\$1,890.00
EXTERIOR	<input type="checkbox"/>	6090	SLIDE-OUT, BEDROOM (Requires option 6091)	\$22,780.00
EXTERIOR	<input type="checkbox"/>	6091	SLIDE-OUT, LIVINGROOM/GALLEY (Requires option 9111)	\$52,770.00
EXTERIOR	<input type="checkbox"/>	9146	TOOL BOX ON SLIDE OUT TRAY.....	\$570.00
EXTERIOR	<input type="checkbox"/>	9104	WINDOW AWNINGS & CHAIRS.....	\$2,475.00
EXTERIOR	<input type="checkbox"/>	9112	WIRE FOR AUX. AIR COMP.....	\$225.00
HEAT/AC	<input type="checkbox"/>	9226	A/C UNITS, ROOF MOUNT W/HEAT PUMPS.....	\$1,420.00
INTERIOR	<input type="checkbox"/>	9139	ACCENT PILLOW (1).....	\$85.00
INTERIOR	<input type="checkbox"/>	9201	CABINETS, CHERRY WOOD W/SPICED WAL.....	\$3,335.00
INTERIOR	<input type="checkbox"/>	9199	CABINETS, GLOSS LAM.,EUROPEAN.....	\$11,265.00
INTERIOR	<input type="checkbox"/>	0	CABINETS, NATURAL OAK,STD.....	\$0.00
INTERIOR	<input type="checkbox"/>	9149	CABINETS, OTHER THAN STAN.,CHERRY.....	\$3,335.00
INTERIOR	<input type="checkbox"/>	9106	CABINETS, OTHER THAN STANDARD, LAMINATE.....	\$3,335.00
INTERIOR	<input type="checkbox"/>	16178	CABINETS, OTHER THAN STANDARD, NATURAL MAPLE	\$0.00
INTERIOR	<input type="checkbox"/>	9120	CABINETS, OTHER THAN STANDARD, PICKLED OAK.....	\$0.00
INTERIOR	<input type="checkbox"/>	9105	CABINETS, OTHER THAN STANDARD, WALNUT.....	\$3,335.00
INTERIOR	<input type="checkbox"/>	9195	INTERIOR PROTECTION PACKAGE.....	\$715.00
INTERIOR	<input type="checkbox"/>	16165	INTERIOR, 2001-1.....	\$0.00
INTERIOR	<input type="checkbox"/>	16170	INTERIOR, 2001-2.....	\$0.00
INTERIOR	<input type="checkbox"/>	16169	INTERIOR, 2001-3.....	\$0.00
INTERIOR	<input type="checkbox"/>	16167	INTERIOR, 2001-4.....	\$0.00
INTERIOR	<input type="checkbox"/>	16168	INTERIOR, 2001-5	\$0.00

INTERIOR	<input type="checkbox"/>	9189	SECURITY SAFE.....	\$570.00
INTERIOR	<input type="checkbox"/>	9219	TOEKICKS, KITCHEN & BATH, BRASS.....	\$110.00
KIT/DINETTE	<input type="checkbox"/>	9213	BEVELED MIRRORS ON KITCHEN BACKSPLASH.....	\$345.00
KIT/DINETTE	<input type="checkbox"/>	9102	BOOTH DINETTE IN LIEU OF TABLE & CHAIRS.....	\$1,325.00
KIT/DINETTE	<input type="checkbox"/>	9133	BOOTH DINETTE(CONV).....	\$1,525.00
KIT/DINETTE	<input type="checkbox"/>	16147	CHAIRS, DINETTE, HARRIS MARCUS	\$1,460.00
KIT/DINETTE	<input type="checkbox"/>	9170	CHAIRS, DINETTE, ULTRALEATHER.....	\$50.00
KIT/DINETTE	<input type="checkbox"/>	9128	EXTENSION TABLE & 2 FOLDING CHAIRS.....	\$485.00
KIT/DINETTE	<input type="checkbox"/>	9136	FAUCET, GROHE EUROPEAN.....	\$325.00
KIT/DINETTE	<input type="checkbox"/>	9134	KONSTANT HOT.....	\$435.00
KIT/DINETTE	<input type="checkbox"/>	9214	MICROWAVE, SHARP, ALMOND.....	\$0.00
LIVINGROOM	<input type="checkbox"/>	9196	CABINETS, OVERHEADS, LR.....	\$490.00
LIVINGROOM	<input type="checkbox"/>	9150	CARPET INLAY (D).....	\$1,605.00
LIVINGROOM	<input type="checkbox"/>	9150	CARPET INLAY (S).....	\$1,705.00
LIVINGROOM	<input type="checkbox"/>	16154	CARPET INLAY (T).....	\$1,605.00
LIVINGROOM	<input type="checkbox"/>	16156	CARPET INLAY (V).....	\$1,905.00
LIVINGROOM	<input type="checkbox"/>	16157	CARPET INLAY (W)	\$1,605.00
LIVINGROOM	<input type="checkbox"/>	16179	CARPET INLAY (X)	\$2,850.00
LIVINGROOM	<input type="checkbox"/>	16180	CARPET INLAY (Y).....	\$2,655.00
LIVINGROOM	<input type="checkbox"/>	16181	CARPET INLAY (Z).....	\$2,585.00
LIVINGROOM	<input type="checkbox"/>	9160	CHAIRS, COMPANION, COVERED IN FABRIC.....	\$95.00
LIVINGROOM	<input type="checkbox"/>	9110	LOVE SEAT IN LIEU OF CHAIRS IN FABRIC.....	\$570.00
LIVINGROOM	<input type="checkbox"/>	9167	LOVE SEAT IN ULTRALEATHER.....	\$750.00
LIVINGROOM	<input type="checkbox"/>	9130	RECLINER, EKORNESE, W/LARGE TABLE.....	\$0.00
LIVINGROOM	<input type="checkbox"/>	9168	SOFA COVERED IN ULTRALEATHER.....	\$150.00
STATE DECAL	<input type="checkbox"/>	5897	STATE SUPPLIED OPERATING DECAL, WASHINGTON.....	\$410.00
STATE DECAL	<input type="checkbox"/>	5888	STATE SUPPLIED OPERATING DECAL, TENN.....	\$0.00

*** PRICES AND/OR SPECIFICATIONS ARE SUBJECT TO CHANGE WITHOUT NOTICE.**

April 14, 2000

4. Interspring mattress
5. Accent pillows
6. Back-up alert monitor

** Available this winter on the LXi will be an RPO for the Cummins ISM 500 hp engine.

New Standard features and enhancements on the LX:

- ✓ 1. New front and rear caps featuring a styling change on the front.
- ✓ 2. New height – The LX exterior height and interior headroom will increase by approximately 3".
- ✓ 3. Cummins ISM engine, 500 hp
- ✓ 4. Hub piloted wheels *ALLOW FOR WEIGHTS ON THE INSIDE IF NEEDED*
- ✓ 5. Bendix 6 channel ABS brake system *UPGRADED FROM 4 CHANNEL*
- ✓ 6. Kenwood AM/FM/cassette/CD in dash
7. Dedicated outlet for TV connection in the outside bay.
- ✓ 8. Gauges for AC (AC voltmeters and amp meters for leg 1 and 2) will be added in the Co-pilot overhead.
- ✓ 9. The front overhead will be designed like the LXi with the TV located on the right hand side. (New interior height allows for this.)
10. Additional height will be added to the luggage rack ladder allowing easier access to roof.
11. New Thermolite shower walls and bath vanity top.
12. New composite tile
13. Lower outside 50 amp shore power connection for easier handling.
- ✓ 14. Dual band cellular phone antenna
15. Dometic refrigerator with compressor type ice maker.

April 14, 2000

16. Roof will be .065 aluminum.
- ✓ 17. New Water Pump System - Dual-Max will increase water pressure and flow.
- ✓ 18. 16,000 lb. front axle
19. Trimout panels in luggage bay area changes to aluminum.
20. Relocate front switch panel to galley area for easier accessibility.
21. Cabinets, walls, and floor, sub-floor, and applicable areas will change from plywood to composite material called Lite-Ply. This material is not only lighter, it eliminates the possibility of warping allowing a truer wall or cabinet. This will be a running change in full effect no later than June load at Wanderlodge.

The following features will become RPO's on the LX:

1. Back-up alert monitor
2. Three new paint designs
3. Five new interiors (no charge)

Many of the new enhancements and changes on the LX are designed for future features and enhancements later in the model year.

Effective with the 2001 product there will be an 8% price increase on both the LX and the LXi. This will include the base and options. New retail and D-net price sheets will be forwarded before the Easter holiday. We have several 2001 retail orders in our system today that we will protect at a 4% increase over 2000 pricing.

We are confident that all the new features and enhancements on the 2001 product will bring the Wanderlodge LX and LXi to a new level.

Mary